

# REVENUE ESTIMATING CONFERENCE

October 11, 2010

|                                       |                  |                  | % Change<br>FY 10 vs.<br>FY 09 | REC<br>FY 11<br>Estimate<br>11-Mar-10 | % Change<br>FY 11 Est.<br>vs. FY 10 | REC<br>FY 11<br>Estimate<br>11-Oct-10 | % Change<br>FY 11 Est.<br>vs. FY 10 | REC<br>FY 12<br>Estimate<br>11-Oct-10 | % Change<br>FY 12 Est.<br>vs. FY 11 |
|---------------------------------------|------------------|------------------|--------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|
|                                       | FY 09<br>Actual  | FY 10<br>Actual  | FY 09<br>Actual                |                                       |                                     |                                       |                                     |                                       |                                     |
| <b>Tax Receipts</b>                   |                  |                  |                                |                                       |                                     |                                       |                                     |                                       |                                     |
| Personal Income Tax                   | \$3,330.7        | \$3,235.9        | -2.8%                          | \$3,210.9                             | -0.8%                               | \$3,352.0                             | 3.6%                                | \$3,390.5                             | 1.1%                                |
| Sales/Use Tax                         | 2,327.4          | 2,293.0          | -1.5%                          | 2,266.9                               | -1.1%                               | 2,380.2                               | 3.8%                                | 2,451.6                               | 3.0%                                |
| Corporate Income Tax                  | 416.5            | 389.3            | -6.5%                          | 372.5                                 | -4.3%                               | 421.0                                 | 8.1%                                | 450.2                                 | 6.9%                                |
| Inheritance Tax                       | 75.4             | 67.4             | -10.6%                         | 69.6                                  | 3.3%                                | 70.8                                  | 5.0%                                | 109.5                                 | 54.7%                               |
| Insurance Premium Tax                 | 90.0             | 88.6             | -1.6%                          | 90.2                                  | 1.8%                                | 93.9                                  | 6.0%                                | 98.6                                  | 5.0%                                |
| Cigarette Tax                         | 215.8            | 206.1            | -4.5%                          | 199.9                                 | -3.0%                               | 199.9                                 | -3.0%                               | 192.9                                 | -3.5%                               |
| Tobacco Tax                           | 23.0             | 26.0             | 13.0%                          | 24.7                                  | -5.0%                               | 27.6                                  | 6.2%                                | 27.9                                  | 1.1%                                |
| Beer Tax                              | 14.7             | 14.4             | -2.0%                          | 14.4                                  | 0.0%                                | 14.7                                  | 2.1%                                | 14.8                                  | 0.7%                                |
| Franchise Tax                         | 33.7             | 31.6             | -6.2%                          | 31.6                                  | 0.0%                                | 26.6                                  | -15.8%                              | 28.2                                  | 6.0%                                |
| Miscellaneous Tax                     | 2.4              | -0.4             | -116.7%                        | 1.3                                   | -425.0%                             | 0.6                                   | -250.0%                             | 0.6                                   | 0.0%                                |
| <b>Total Tax Receipts</b>             | <b>\$6,529.6</b> | <b>\$6,351.9</b> | <b>-2.7%</b>                   | <b>\$6,282.0</b>                      | <b>-1.1%</b>                        | <b>\$6,587.3</b>                      | <b>3.7%</b>                         | <b>\$6,764.8</b>                      | <b>2.7%</b>                         |
| <b>Other Receipts</b>                 |                  |                  |                                |                                       |                                     |                                       |                                     |                                       |                                     |
| Institutional Payments                | \$15.5           | \$14.8           | -4.5%                          | \$14.7                                | -0.7%                               | \$15.4                                | 4.1%                                | \$15.4                                | 0.0%                                |
| Liquor Profits                        | 85.5             | 80.3             | -6.1%                          | 87.2                                  | 8.6%                                | 83.7                                  | 4.2%                                | 85.4                                  | 2.0%                                |
| Interest                              | 14.6             | 4.0              | -72.6%                         | 2.8                                   | -30.0%                              | 2.0                                   | -50.0%                              | 2.0                                   | 0.0%                                |
| Fees                                  | 77.7             | 47.8             | -38.5%                         | 24.7                                  | -48.3%                              | 23.7                                  | -50.4%                              | 65.0                                  | 174.3%                              |
| Judicial Revenue                      | 98.8             | 108.6            | 9.9%                           | 119.6                                 | 10.1%                               | 108.7                                 | 0.1%                                | 116.7                                 | 7.4%                                |
| Miscellaneous Receipts                | 39.8             | 37.8             | -5.0%                          | 48.2                                  | 27.5%                               | 48.0                                  | 27.0%                               | 34.0                                  | -29.2%                              |
| Racing and Gaming                     | 60.0             | 66.0             | 10.0%                          | 66.0                                  | 0.0%                                | 66.0                                  | 0.0%                                | 66.0                                  | 0.0%                                |
| <b>Total Other Receipts</b>           | <b>\$391.9</b>   | <b>\$359.3</b>   | <b>-8.3%</b>                   | <b>\$363.2</b>                        | <b>1.1%</b>                         | <b>\$347.5</b>                        | <b>-3.3%</b>                        | <b>\$384.5</b>                        | <b>10.6%</b>                        |
| <b>Gross Tax &amp; Other Receipts</b> | <b>\$6,921.5</b> | <b>\$6,711.2</b> | <b>-3.0%</b>                   | <b>\$6,645.2</b>                      | <b>-1.0%</b>                        | <b>\$6,934.8</b>                      | <b>3.3%</b>                         | <b>\$7,149.3</b>                      | <b>3.1%</b>                         |
| Accruals (Net)                        | \$17.2           | \$13.1           |                                | \$18.5                                |                                     | \$-12.3                               |                                     | \$11.7                                |                                     |
| Refund (Accrual Basis)                | \$-803.9         | \$-859.1         | 6.9%                           | \$-915.3                              | 6.5%                                | \$-849.1                              | -1.2%                               | \$-870.1                              | 2.5%                                |
| School Infrs. Refunds (Accrual)       | \$-385.8         | \$-372.5         | -3.4%                          | \$-367.1                              | -1.4%                               | \$-396.8                              | 6.5%                                | \$-409.3                              | 3.2%                                |
| <b>Total Net Receipts</b>             | <b>\$5,749.0</b> | <b>\$5,492.7</b> | <b>-4.5%</b>                   | <b>\$5,381.3</b>                      | <b>-2.0%</b>                        | <b>\$5,676.6</b>                      | <b>3.3%</b>                         | <b>\$5,881.6</b>                      | <b>3.6%</b>                         |
| <b>Transfers (Accrual Basis)</b>      |                  |                  |                                |                                       |                                     |                                       |                                     |                                       |                                     |
| Lottery                               | \$56.6           | \$55.2           | -2.5%                          | \$62.0                                | 12.3%                               | \$57.0                                | 3.3%                                | \$60.0                                | 5.3%                                |
| Other Transfers                       | 128.4            | 85.7             | -33.3%                         | 16.5                                  | -80.7%                              | 23.9                                  | -72.1%                              | 4.2                                   | -82.4%                              |
| <b>Net Receipts Plus Transfers</b>    | <b>\$5,934.0</b> | <b>\$5,633.6</b> | <b>-5.1%</b>                   | <b>\$5,459.8</b>                      | <b>-3.1%</b>                        | <b>\$5,757.5</b>                      | <b>2.2%</b>                         | <b>\$5,945.8</b>                      | <b>3.3%</b>                         |
| Gambling Revenues                     | \$216.2          | \$207.1          | -4.2%                          | \$ 196.7                              | -5.0%                               | \$196.4                               | -5.2%                               | \$209.6                               | 6.7%                                |
| Deposited To Other Funds              |                  |                  |                                |                                       |                                     |                                       |                                     |                                       |                                     |

March REC estimate for FY 2011 has been adjusted for positive \$23.5 million in post-REC Legislative adjustments.